



**SUNNINGDALE  
PRECISION INDUSTRIES LTD**

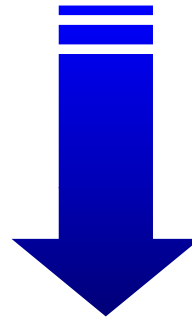
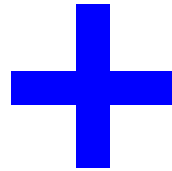


**Tech Group Asia**

WE PROVIDE INNOVATIVE SOLUTIONS

*Press & Analysts Briefing*  
11 January 2005

# Creating a Compelling Manufacturing Partner



**Sunningdale Tech**

# SPI is a Leader in Auto & Telecom Markets

## ⇒ Automotive Products



## ⇒ Telecom Products



## ⇒ Industry-leading customers



**DELPHI**  
Driving Tomorrow's Technology



**Panasonic**

**BOSCH**

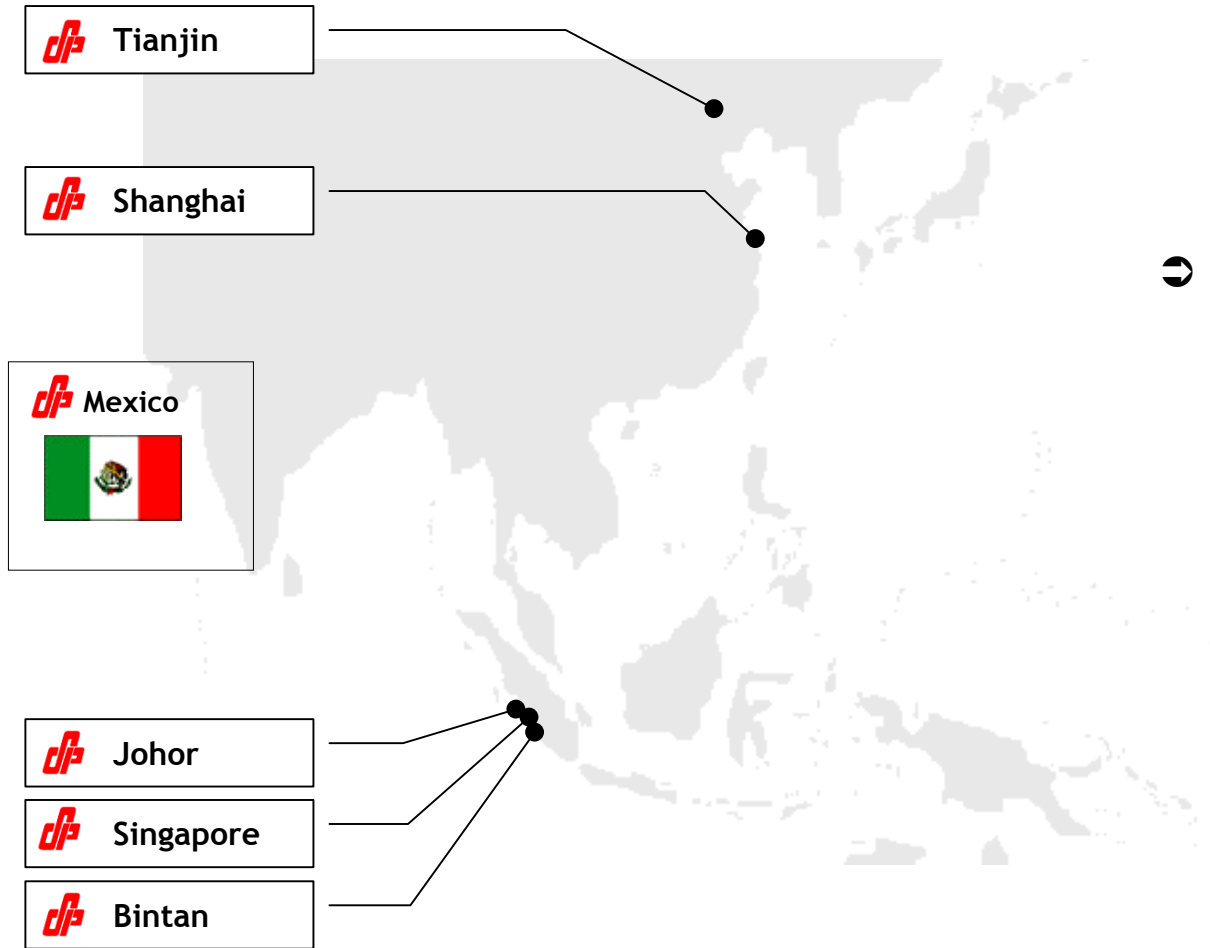


 Sony Ericsson

 SANKO GOSEI

## ⇒ Technology-driven culture with strong integrated capabilities

# SPI has Wide Geographic Presence & Strong Management



⇒ SPI has a strong management team

# TGA is a Leader in Consumer / IT & Medical

## ⇒ Consumer / IT Products



## ⇒ Medical Products



## ⇒ Industry-leading Customers

## ⇒ Manufacturing Technology Leader

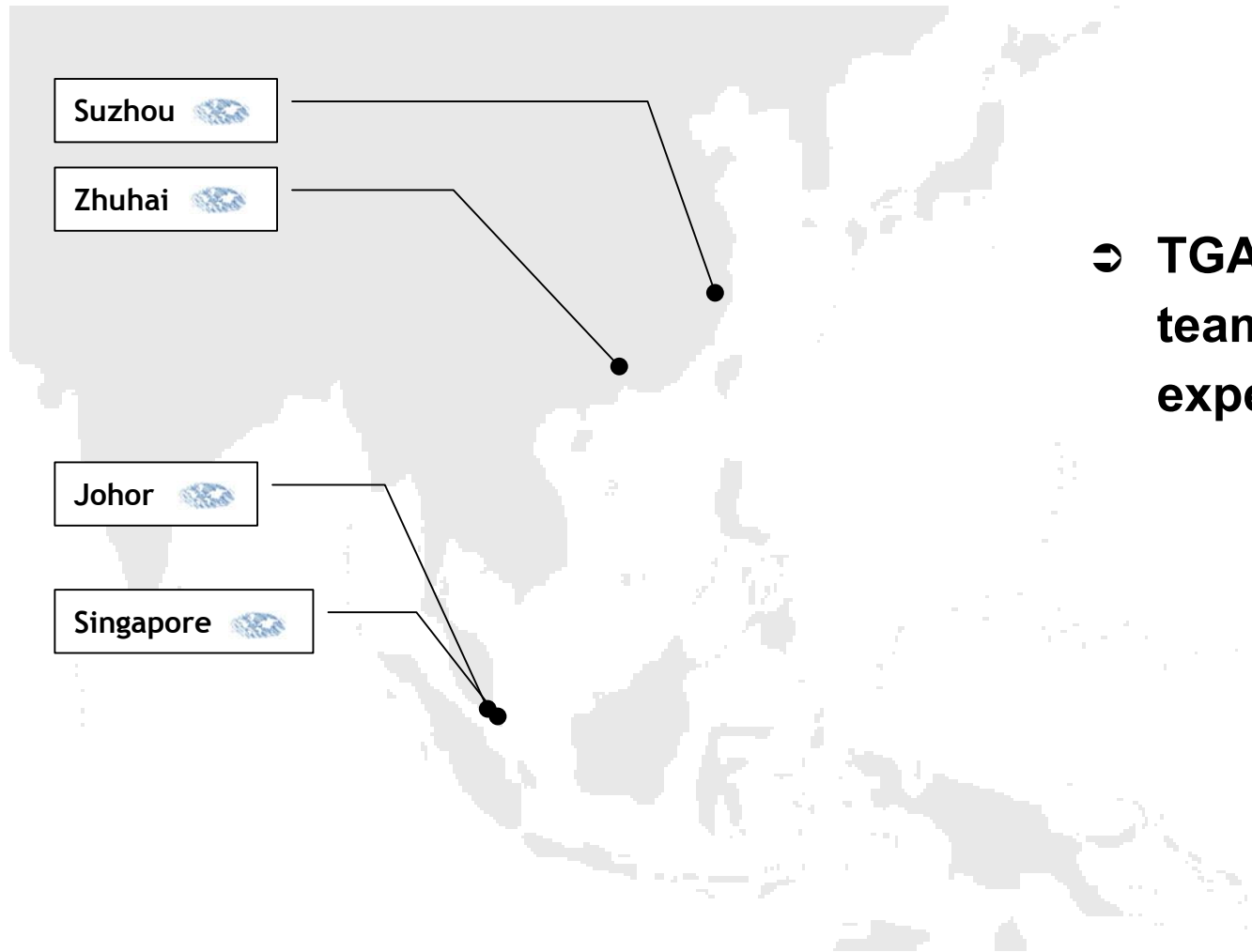
- Ultra Precision Tooling



- Advanced Moulding



# A Regional Player with Strong Management



⇒ TGA's leadership team has extensive experience

The above excludes TGA's associated company in Philippines

# So Why Merge?



**Create a Compelling Partner for our Customers**



**Strong Strategic Fit**



**Create Value for Shareholders**

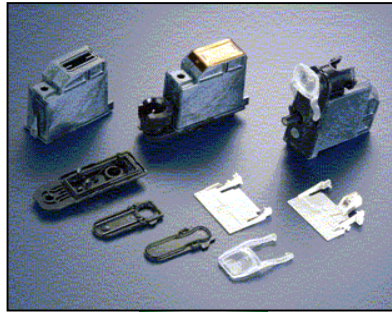


# A Compelling Company with 4 Pillars of Growth ...

## Automotive



## Consumer / IT



## Telecom



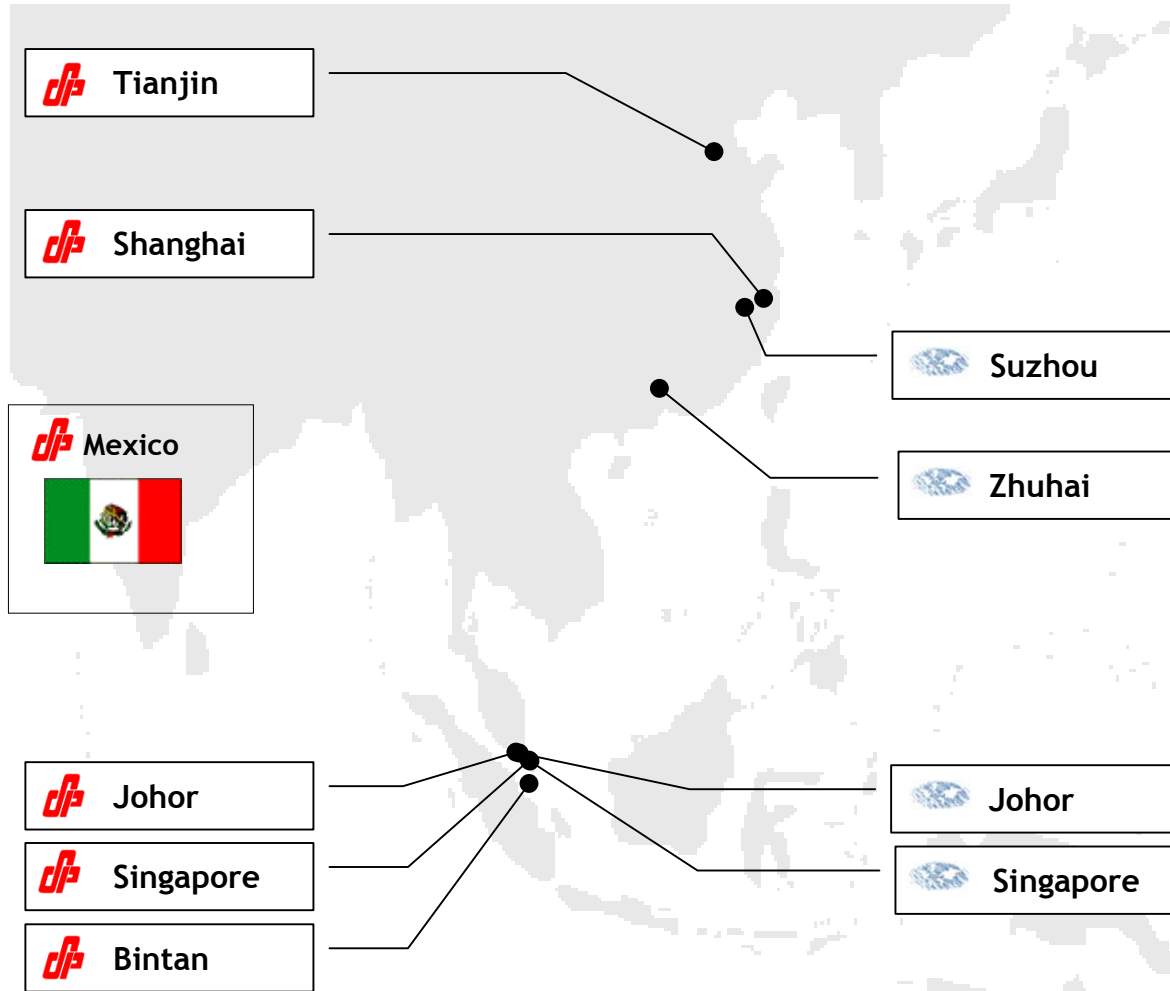
## Medical



- Broaden Customer Base and Revenue Streams
- Improve Resilience to Sector Specific Volatilities



# ... A Comprehensive Geographic Footprint ...



➔ Sunningdale Tech would be located in almost all the major manufacturing centres in Asia

➤ With additional presence in Mexico

The above excludes TGA's associated company in Philippines

# ... An Integrated Suite of Services ...

## Product Design



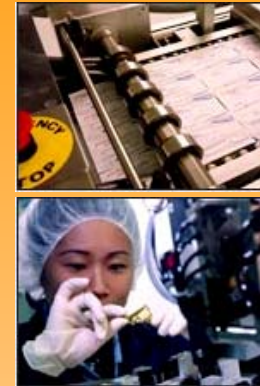
## Mould Design and Fabrication



## Injection Moulding



## Post Moulding Finishing

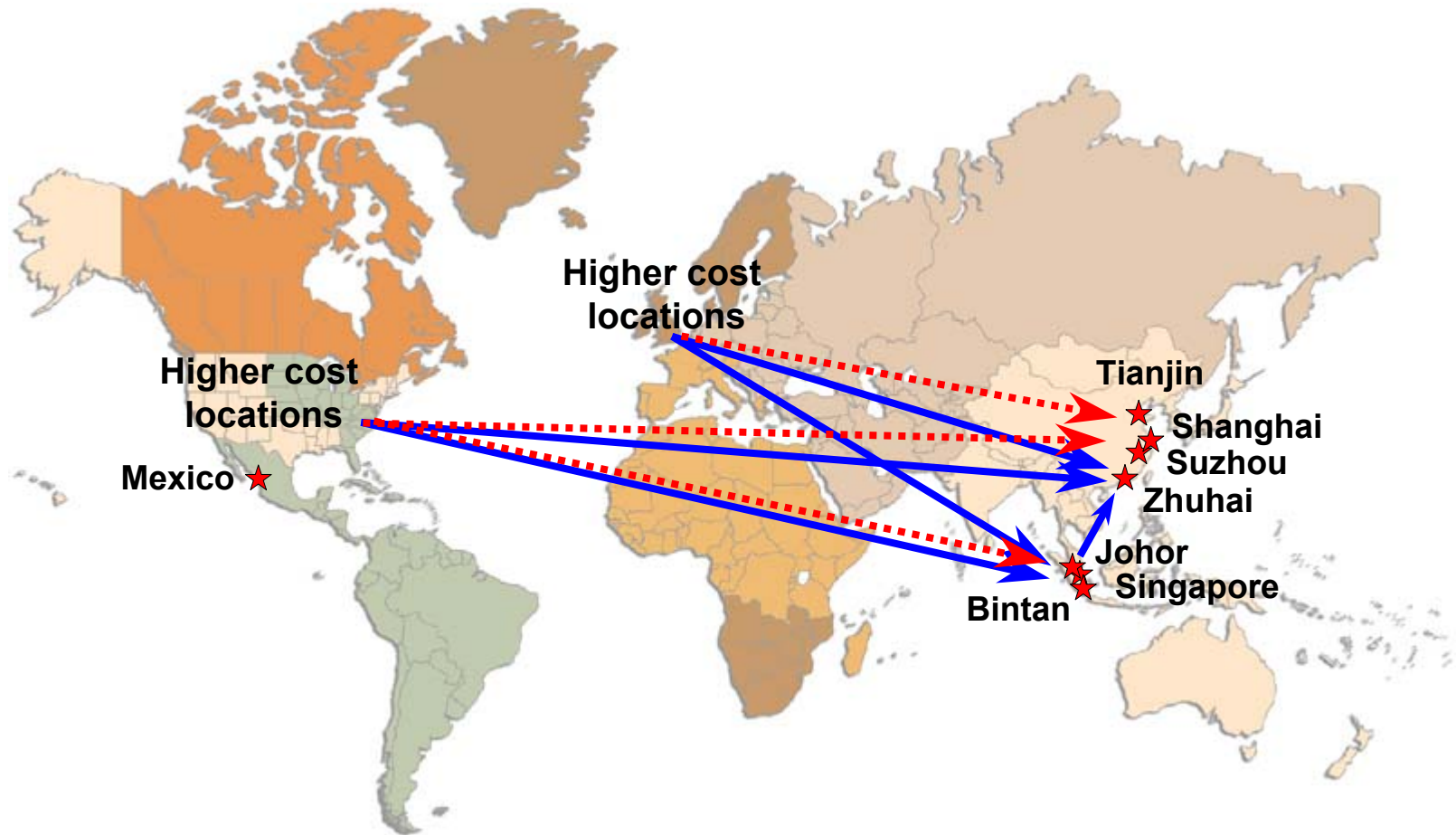


## Assembly



**Sunningdale Tech's Capabilities**

# .. Offering Customers a Clear Migration Path to Asia



★ Sunningdale Tech

# Increased Scale



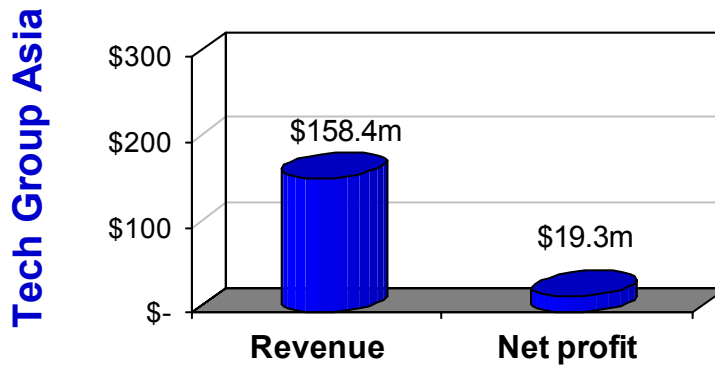
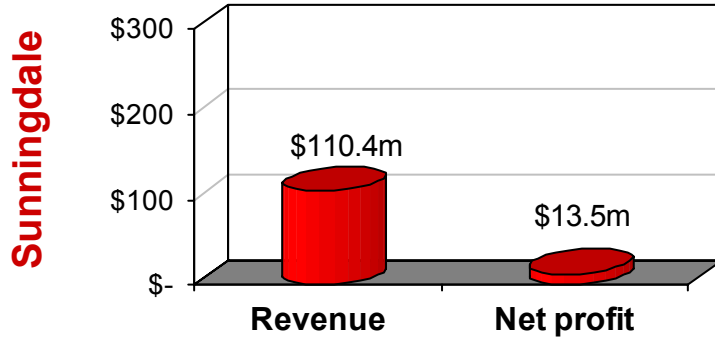
## Sunningdale Tech

<b>Tooling</b> (p.a.)	~500 moulds	~1,400 moulds	~1,900 moulds
<b>Moulding</b>	~225 machines	~246 machines	~471 machines
<b>Floor Area</b>	~623,000 sq ft	~997,000 sq ft	~1,620,000 sq ft
<b>Revenue</b> (12m Jun04)	\$110.43 million	\$158.44 million	\$268.87 million

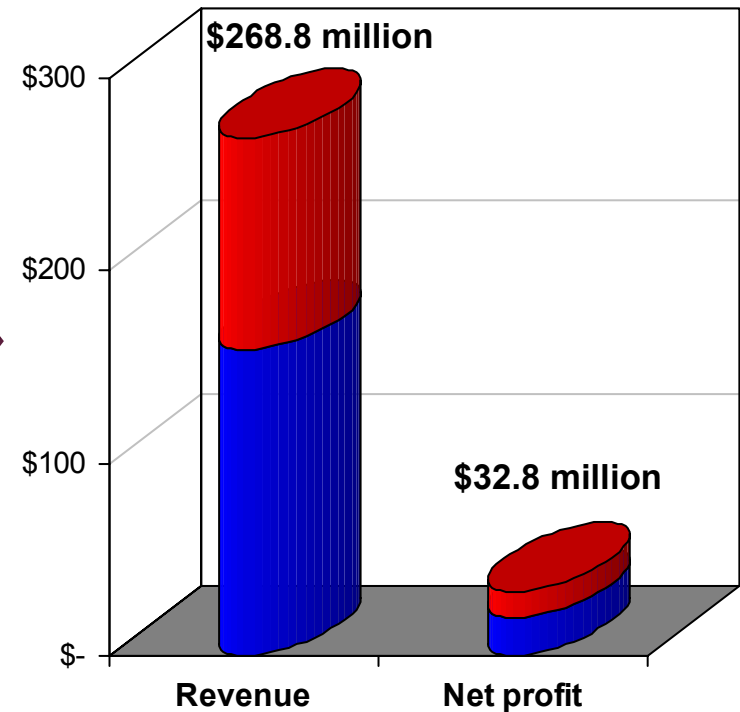


# Increased Financial Strength

❖ 12 months ended June 2004



## Sunningdale Tech



➔ Increased scale and financial strength

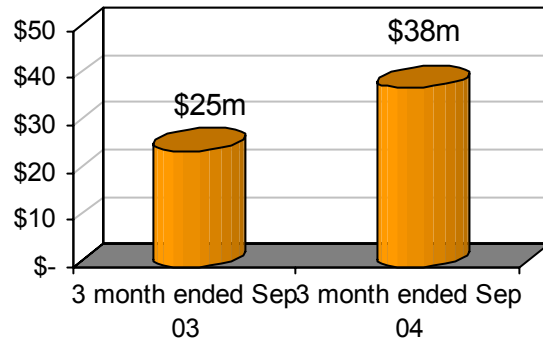
➤ Greater options and comfort for customers

# Strong Growth Individually with ...

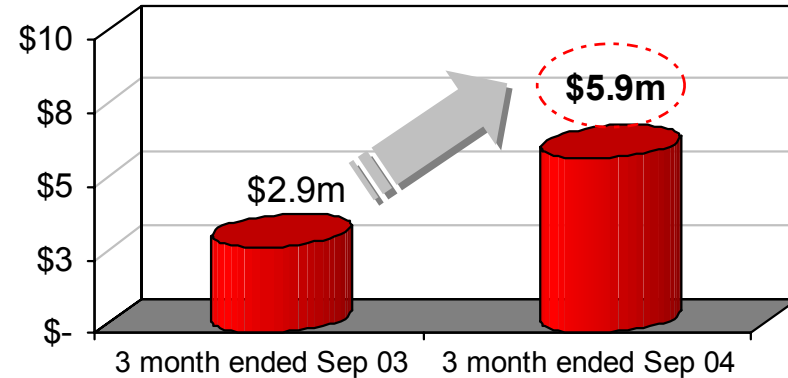
❖ 3 months ended September 2004

Sunningdale

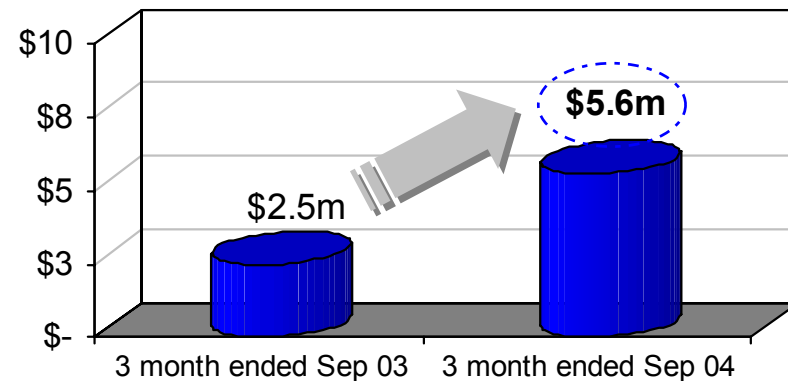
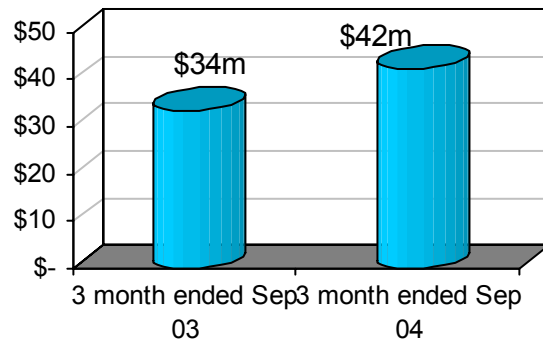
Revenue



Net profit



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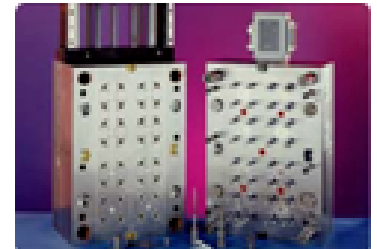


# Multiple Opportunities for Growing Together

- ➔ Leverage each other's complementary skills and capabilities
  - SPI and TGA have different strengths and expertise
  - Penetrate new segments of existing markets
- ➔ Leverage customer relationships
  - Expand product / service offerings
- ➔ Cross-sell manufacturing locations
- ➔ Use increased scale and financial strength



Large Tools



Ultra-Precision Tools

## Sunningdale Tech would be a Stronger Competitor



# Optimise Resources and Deepen Talent Pool

- ⇒ Integration planning already underway
- ⇒ Share manufacturing technology and systems
- ⇒ Pursue economies of scale and greater efficiency
- ⇒ Combine two strong talent pools
  - More talents needed to fuel growth
- ⇒ Accomplished leadership team

## Integration will be our Top Priority

(after our customers of course)

# Deal Mechanics

## How?

- ✓ TGA to issue 1.1322 new shares for every SPI share
- ✓ TGA to be renamed Sunningdale Tech
- ✓ Existing shareholders of SPI and TGA will each own about 50% of Sunningdale Tech

## Approvals?

- ✓ Shareholders of TGA and SPI
- ✓ Court sanction of SPI's Scheme of Arrangement

## Who?

- ✓ 9 Directors: 3 from SPI, 3 from TGA and 3 independents

## When?

- ✓ Targeted completion: June 2005

# Conclusion - Strong Strategic Fit

## Different Strengths and Expertise

Potential for sharing skills and capabilities

## Snug Fit of Customers and Manufacturing Locations

## Optimise Resources and Deepen Talent Pool

Merging 2 strong management teams

***Strong strategic fit***

## Significant Growth Opportunities

# Conclusion - Creating a Compelling Partner

- ✓ 4 Pillars of Growth
- ✓ Comprehensive Geographic Footprint
- ✓ Integrated Suite of Services
- ✓ Offering Customers Clear Migration Path to Asia
- ✓ Increased Scale and Financial Strength

**Create Value for Shareholders**

***Thank you***

***Q&A session***

**Note: This Presentation should be read in conjunction with the full text of the Announcement dated 11 January 2005. A copy of the Announcement is available on [www.sgx.com](http://www.sgx.com).**

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